

THE ASSET  
MANAGEMENT  
REVIEW

TENTH EDITION

Editor  
Paul Dickson

THE LAWREVIEWS

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REVIEW

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# PREFACE

Last year we reflected on how 2020 might primarily be remembered as the year of the novel covid-19 pandemic. A few events of global significance punctured covid-19's monopoly of economic news: the Democrats winning the White House; an eleventh-hour 'deal' being reached between the European Union and the United Kingdom a mere week before the end of the transition period; and a wrong turn in the Suez canal. However, a year on and the pandemic continues to dominate the global geopolitical landscape and remains a source of significant uncertainty. While it is clear that 2021 will also be overshadowed by the pandemic, successful vaccination campaigns appear to be providing fragile grounds for economic optimism in the near future. Yet unprecedented levels of government spending combined with labour shortages and supply chain disruption mean any recovery will have to grapple with rising inflationary pressures. In the asset management world, it is clear that the sector has faced one of its greatest and most sustained tests in recent history. The need for the industry to remain adaptable and resilient has perhaps never been greater.

Leaving all of this aside though, the importance of the asset management industry continues to grow. Nowhere is this truer than in the context of pensions, as the global population becomes larger, older and richer, and government initiatives to encourage independent pension provision continue. Both industry bodies and legislators are also increasingly interested in pursuing environmental, social and governance (ESG) goals through private sector finance. This should not be a surprise: lack of shareholder engagement has been identified as one of the key issues that contributed to the governance shortcomings during the financial crisis. Given the importance of the asset management industry in investing vast amounts on behalf of clients, the sector is the natural focus of regulatory and governmental initiatives to promote effective stewardship and take the lead in instilling a corporate cultural focus on sustainability and ESG initiatives.

The activities of the financial services industry remain squarely in the public and regulatory eye, and the consequences of this focus are manifest in ongoing regulatory attention around the globe. Regulators are continuing to seek to address perceived systemic risks and preserve market stability through regulation. Operational resilience – a concept focused on ensuring asset managers' holistic preparedness against any risk event, particularly significant operational risks – continues to be a significant focus point for global regulators.

It is not only regulators who continue to place additional demands on the financial services industry: the need to rebuild trust has led investors to call for greater transparency around investments and risk management from those managing their funds. Senior managers at investment firms are, through changes to regulatory requirements and expectations as to firm culture, increasingly being seen as individually accountable within their spheres of

responsibility. Industry bodies have also noted further moves away from active management into passive strategies, illustrating the ongoing pressure on management costs. This may, in itself, be storing up issues for years to come.

The rise of fintech and other technological developments, including cryptocurrencies, data analytics and automated (or ‘robo’) advice services, is also starting to have an impact on the sector, with asset managers looking to invest in new technologies, seeking strategies to minimise disruption by new entrants, or both. While regulators are open to the development of fintech in the asset management sector, they also want to ensure that consumers do not suffer harm as a consequence of innovations. Regulators across various jurisdictions launched the Global Financial Innovation Network (GFIN), which aims to facilitate collaboration and communication between regulators regarding financial innovation and to create a cross-border sandbox in which firms can test their new technologies. This continues to be a period of change and uncertainty for the asset management industry, as funds and managers act to comply with regulatory developments and investor requirements, and adapt to the changing geopolitical landscape and respond to the ongoing uncertainties brought about by the global pandemic. Although the challenges of regulatory scrutiny and difficult market conditions remain, a return of risk appetite has also evidenced itself, and the global value of assets under management continues to increase year-on-year. The industry is not in the clear, but, prone as it is to innovation and ingenuity, it seems well placed to navigate this challenging and rapidly shifting environment.

The publication of the tenth edition of *The Asset Management Review* is a significant achievement, which would not have been possible without the involvement of the many lawyers and law firms who have contributed their time, knowledge and experience to the book. I would also like to thank the team at Law Business Research for all their efforts in bringing this edition into being.

The world of asset management is increasingly complex, but it is hoped that this edition of *The Asset Management Review* will be a useful and practical companion as we face the challenges and opportunities of the coming year.

**Paul Dickson**

Slaughter and May

London

August 2021



# SPAIN

*Juan Carlos Machuca Siguero and Ignacio Zapata Benito<sup>1</sup>*

## I OVERVIEW OF RECENT ACTIVITY

The asset management industry in Spain is comparatively young. Nevertheless, during approximately three decades of activity, it has undergone a remarkable process of development to become a highly professional and efficient market.

The downturn in the financial markets following the global credit crisis (and, in particular, the European sovereign debt crisis) in 2007 and 2008 severely affected Spanish collective investment schemes and pension funds and, generally, the asset management industry in Spain. The recovery started in 2013 and continued until the end of 2019. At the macroeconomic level, Spain's GDP grew by 2 per cent in 2019, driven primarily by a slight increase in private consumption and, above all, investment. However, this positive trend stopped in 2020 where, as a result of the covid-19 crisis, Spanish GDP dropped by 10.8 per cent<sup>2</sup>. However, the measures implemented during 2020 and 2021 to counteract the effects of the covid-19 crisis (especially, the national vaccination programme) have led to positive GDP forecasts for 2021 and 2022, which are expected to reach 5.9 per cent and 6.8 per cent increases, respectively.

On the regulatory side, the European Union has launched two major legislative initiatives in recent years: the Alternative Investment Fund Managers Directive (AIFMD) and the revised version of the Markets in Financial Instruments Directive (MiFID II). The AIFMD, which aims to provide a regulatory framework for alternative investment managers, was transposed into Spanish law in 2014 by means of Law 22/2014, of 12 November, on venture capital entities, other closed-ended collective investment undertakings and their management companies (Law 22/2014). On the other hand, MiFID II aims to increase transparency, safety and efficiency in European financial markets and, although it should have been fully transposed by 3 January 2018, by such date Spain had only carried out a partial transposition as regards the legal regime applicable to Spanish trading venues for financial instruments by means of Royal Decree Law 21/2017, of 29 December, on urgent measures to adapt Spanish law in accordance with European Union regulations in relation to the securities market (RDL 21/2017). The transposition of the pending sections of MiFID II was completed at the end of 2018 through Royal Decree Law 14/2018 of 28 September 2018, which amends Royal Legislative Decree 4/2015 of 23 October, approving the restated text of the securities market law (Securities Market Law and RDL 14/2018, respectively) and Royal

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1 Juan Carlos Machuca Siguero is a partner and Ignacio Zapata Benito is an associate at Uría Menéndez Abogados, SLP

2 Information made available by the World Bank: <https://datos.bancomundial.org/indicador/NY.GDP.MKTP.KD.ZG>.

Decree 1464/2018 of 21 December (RD 1464/2018),<sup>3</sup> which, among others, develops the Securities Market Law and the RDL 21/2017. Also at the EU level, Directive (EU) 2019/1160 of the European Parliament and of the Council of 20 June 2019 amending the UCITS and AIFM Directives (Directive 2019/1160) and Regulation (EU) 2019/1156 of the European Parliament and of the Council of 20 June 2019 on facilitating cross-border distribution of collective investment undertakings<sup>4</sup> (Regulation 2019/1156) were recently approved. Both Acts intend to harmonise the marketing of UCITS and AIFs across the EU countries, however, it remains to be seen how Directive 2019/1160 is transposed into Spanish law since so far only the public consultation has been carried out.

On the investor side, the provisional data for 2020 shows that assets under management of collective investment schemes increased by 4.6 per cent (less than half the increase experienced in 2019, when the increase amounted to 10.4 per cent), whereas assets under management by pension funds increased by just 1.8 per cent (far from the 8.9 per cent increase experienced during 2019).<sup>5</sup> Assets under management of collective investment schemes and pension funds have increased steadily since 2008, only interrupted in 2018 because of the negative performance of the securities markets. Despite the fact that the covid-19 pandemic has resulted in a slowdown of the positive trend, it has not resulted in decreased assets under management of collective investment schemes or pension funds. For instance, in 2020 there was a new historic record in terms of assets under management: €525,291 million in the case of collective investment schemes; and €118,523 million in the case of pension funds. Family private savings have increased during 2020, and this has resulted in an direct increase of assets under management.

After the high uncertainty experienced in 2020 relating to the covid-19 pandemic, prospects for 2021 will deeply depend on the future of the pandemic and, in particular, the implementation of national vaccination programmes. In any case, the maintenance of the measures implemented by governments, central banks and national supervisors at the beginning of crisis to mitigate the effects on the economy will set the performance of the markets, with very expansive monetary policies, whose effects in 2021 will be mainly the increase of confidence in the equity markets, the maintenance on debt returns and the reduction of risk premiums.

## II GENERAL INTRODUCTION TO THE REGULATORY FRAMEWORK

The Spanish asset management industry is not regulated by all-encompassing legislation applicable across the board, although the Securities Market Law codifies and organises some of the regulations in this field. The existing dispersion in regulations is due, *inter alia*, to the fact that asset management activities can be carried out in Spain by a wide array of different entities, each of which requires specific regulation. Before giving a brief overview of the

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3 RD 1464/2018 also amends, among others, RD 1082/2012 to regulate the research fees that collective investment schemes can be charged. The new regulation requires, among other aspects, the unbundling of research and brokerage fees and that charges for research services not be influenced by or conditional upon levels of payment for brokerage services.

4 It also amends Regulations (EU) No 345/2013, (EU) No 346/2013 and (EU) No 1286/2014.

5 Information made available to the public by the Spanish Association of Collective Investment Schemes and Pension Funds (INVERCO): [ahorro-financiero-de-las-familias-iics-y-fp-2020.pdf](https://www.inverco.es/ahorro-financiero-de-las-familias-iics-y-fp-2020.pdf) (inverco.es).

rather fragmented asset management regulatory framework in Spain, it is worth noting the remarkable pace of its evolution during the past few years, and the increasing number of amendments to the relatively new laws and regulations in place.

Below is a brief summary of the main regulations applicable to the asset management industry in Spain.

### **i Investment firms**

Such entities, whose main activity is rendering investment services over financial instruments to third parties on a professional basis, are primarily regulated under the Securities Market Law, Royal Decree 217/2008 of 15 February on the legal regime of investment firms (RD 217/2008)<sup>6</sup> and Commission Delegated Regulation (EU) 2017/565, and are subject to the supervision of the Spanish Securities Exchange Commission (CNMV).

RD 14/2018 and RD 1464/2018 introduced significant changes to the legal regime applicable to investment firms. The main novelties introduced focus, among others, on the concept of significant investment firms, the combined buffer requirement for investment firms, the provision of investment services by third-country firms, internal organisational measures in relation to asset management and title transfer financial collateral arrangements and inducements. Perhaps one of the most significant novelties in terms of impact on the market is the prohibition to accept or retain inducements when independent advice and discretionary management portfolio services are rendered as well as having to comply with specific requirements if inducements are accepted or retained when rendering other investment services.

With regard to the provision of investment services in Spain by companies from third countries, the main change is that these companies need to establish a branch in Spain in order to provide investment services or activities to retail clients or professional elective clients. In addition, and this is something that goes beyond the scope of MiFID II, depending on the volume of the activity, the complexity of the products or services, or for reasons of general interest, the CNMV may require that a third-country company establish a branch if it provides or intends to provide investment services or activities in Spain to professional clients per se or to eligible counterparties.<sup>7</sup>

### **ii Collective investment schemes**

Collective investment in Spain is carried out by means of two different types of scheme, depending on the nature of the commitment assumed by the relevant investors: open-ended schemes, which allow investors to apply for the redemption of their investment against the assets of the scheme at any time, or upon short notice; and closed-ended schemes, where the investor assumes an irrevocable commitment and may not apply for redemption until a certain deadline.

The regulation of these two categories in Spain has undergone a change driven, principally, by two EU directives and their transposition into Spanish Law: the UCITS

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6 Secondary regulation is usually delivered by means of royal decrees, orders issued by the Ministry of Economy and Business Support as well as circulars issued by the CNMV covering, inter alia, solvency, reserved information or financial disclosures and annual accounts of investment firms.

7 Uría Menéndez; Implementation of MiFID II, October 2018: [https://www.uria.com/documentos/circulares/1014/documento/8285/implementation\\_mifid\\_ii.pdf](https://www.uria.com/documentos/circulares/1014/documento/8285/implementation_mifid_ii.pdf).

Directive,<sup>8</sup> implemented in Spain by means of Law 31/2011, which amended Law 35/2003, of 4 November, on Collective Investment Schemes (the CIS Law); and the AIFMD,<sup>9</sup> as transposed in Spain by means of Law 22/2014. These categories are regulated in Spain as follows: Spanish open-ended collective investment schemes and their management companies and depositaries are regulated at a general level under the CIS Law and by Royal Decree 1082/2012, by which the regulation expanding upon the CIS Law was approved (RD 1082/2012);<sup>10</sup> and Spanish venture capital entities and closed-ended collective investment schemes as well as their management companies, are subject to Law 22/2014.<sup>11</sup> Collective investment undertakings that do not qualify as UCITS should be considered AIFs. Therefore, AIFs may take the form of closed-ended schemes, open-ended schemes, private equity firms, venture capital entities (VCEs) and other minority entities. Depending on the form they take, AIFs may be managed by an open-ended schemes management company (SGIIC) or a closed-ended schemes management company (SGEIC).

The entities referred to above are subject to the supervision of the CNMV.

### iii Pension funds

Pension funds and their management and depositary companies are regulated by Royal Legislative Decree 1/2002 as amended by, inter alia, Law 22/2014 (the Pension Funds Law) and its developing regulation, including Royal Decree 304/2004 (the Pension Funds Regulations).

Both pension funds and their management companies are supervised by the Ministry of Economy and Business Support and the General Directorate of Insurance and Pension Funds (DGSFP), which is the same regulator supervising insurance companies.

### iv Insurance companies

The management of insurance companies' assets and their rules are contemplated in Law 20/2015, of 14 July, on Regulation, Supervision and Solvency of Insurance and Reinsurance Entities and Royal Decree 1060/2015, of 20 November, on the Regulation, Supervision and Solvency of Insurance and Reinsurance Entities (jointly, the Private Insurance Regulations).

The Private Insurance Regulations transpose into Spanish law the Solvency II Directive<sup>12</sup> aiming to improve the corporate governance of insurance entities. Among other matters, it strengthens the requisites of honourableness and professional skills to perform the effective management of insurance and reinsurance companies; develops the legal framework on risk management and compliance; and strengthens the requirements of solvency and financial transparency.

Insurance and reinsurance entities are supervised by the DGSFP.

8 Directive 2009/65/EU on the coordination of laws, regulations and administrative provisions relating to undertakings for collective investment in transferable securities (UCITS).

9 EU Directive 2011/61/EU on Alternative Investment Fund Managers.

10 It is worth noting, nonetheless, that free IICs and IICs of free IICs are mainly regulated by RD 1082/2012.

11 In addition, Law 22/2014 expressly acknowledges and regulates the existence of European venture capital funds and social entrepreneurship funds.

12 2009/138/EC Directive of the European Parliament and of the Council, of 25 November 2009, on the Taking-up and Pursuit of the Business of Insurance and Reinsurance.

**v Securitisation funds**

Securitisation funds and their management companies are now regulated in Law 5/2015 of 27 April on the promotion of business financing (Law 5/2015), which, among other issues, consolidates into one piece of legislation the dispersed legal framework on securitisation existing before. The entry into force of Law 5/2015 has brought relevant novelties to the landscape of securitisation in Spain, with one of the most significant being the faculty of management companies that manage securitisation funds to ‘actively manage’ the securitised portfolio of assets of open-ended securitisation funds. As this ability was not previously contemplated under Spanish law, the role of this type of management company was limited to merely passive actions such as monitoring the credits rights securitised, collecting them or, eventually, enforcing them.

Both securitisation funds and their management companies are supervised by the CNMV.

**vi Real estate investment listed companies**

Real estate investment listed companies (SOCIMIs) are specifically regulated under Law 11/2009, of 26 October (the SOCIMIs Law), a regulation inspired by that regulating US real estate investment trusts. The corporate purpose of SOCIMIs is to invest in urban real estate assets for the purposes of leasing them to the public. Subject to certain requirements, profits earned by SOCIMIs on the leasing activities will be subject to a zero per cent corporate income tax rate.

**vii Asset management companies**

To comply with the undertakings of Spain under the memorandum of understanding on financial sector policy conditionality signed by the Spanish and European authorities in July 2012 (MoU), Law 9/2012 and Royal Decree 1559/2012 were enacted. The purpose of these regulations was to set up a comprehensive framework for the restructuring and resolution of credit entities by the Spanish authorities. One of the most prominent instruments of such a framework is the use of asset management companies (AMCs), which are entities intended to manage the ‘toxic’ assets from credit entities in financial trouble. Law 9/2012 and Royal Decree 1559/2012 also contemplated a single AMC – the Company for the Management of Assets proceeding from Restructuring of the Banking System (SAREB) – incorporated to manage the toxic assets from the banks undergoing restructuring or resolution processes since 2012, as well as certain separate pools of assets defined as banking assets funds (BAFs).

Law 9/2012 was partially superseded by Law 11/2015, and only some of its provisions amending other regulations and certain additional provisions remain in force.

Law 11/2015 constitutes a continuation of the regime set forth in Law 9/2012 and shares the same principles as it, replicating, to a great extent, its structure and sections; however, it applies not only to credit institutions but also to investment firms (hereinafter, Law 9/2012, Royal Decree 1559/2012 and Law 11/2015, jointly and as in force in each case, the Credit Entities Resolution Regulations).

Among other amendments introduced by Law 11/2015, there is the reform on securities clearing, settlement and registration, and the creation of the National Resolution Fund, which received contributions from credit institutions and investment funds and will be replaced by the EU Single Resolution Fund. Credit institutions will need to contribute to the EU Single Resolution Fund in the coming years (investment firms will continue to contribute to the National Resolution Fund).

### III COMMON ASSET MANAGEMENT STRUCTURES

There is a panoply of structures under which assets can be managed in Spain. Each structure poses certain specific features that indicate the sector within which its business takes place or the nature of the assets under management.

#### i Investment firms

Investment firms are those whose main activity is rendering investment services over financial instruments to third parties on a professional basis, those services being listed and described in the Securities Market Law.

Investment firms can be categorised as follows (from the broadest to the narrowest scope):

- a broker-dealers;
- b brokers;
- c portfolio management companies; or
- d financial advisory firms.

This category depends, broadly speaking, on whether investment firms operate in their own interests or solely in the interests of third parties, and on the variety of services that they are entitled to render.

Typically, asset management business is carried out by portfolio management companies, which are entities that can only render the following investment services: discretionary portfolio management activities on an individual basis and in accordance with a mandate received from a client, and investment advice (i.e., the provision of personal recommendations to a client, either upon the latter's request or at the initiative of the investment firm, in respect of one or more transactions relating to financial instruments). They may also provide those ancillary services specifically foreseen in the Securities Market Law.

However, both broker-dealers and brokers are also legally entitled to render those services (albeit brokers can only do so in third parties' interests), as well as credit entities (to the extent that their legal regime, articles of association and administrative authorisation allow them to do so). Portfolio management companies may not own or hold in their name either the funds or the financial instruments made available to them by their clients for their discretionary management or that are the result of said management.

Investment firms must be authorised by the CNMV and registered in the CNMV's relevant registries.

#### ii Collective investment schemes

##### *Open-ended collective investment schemes*

Open-ended collective investment schemes (IICs) can be described as schemes whose purpose is to collectively invest funds attracted from the public, whose functioning is subject to the principle of risk-allotment and whose units are repurchased with a charge to the assets of the institution upon request of the investor. IICs can be categorised in various manners.

Based on their legal form, IICs can be categorised as investment funds or investment companies. Investment funds are IICs that are structured as a separate pool of assets without legal personality that belong to a number of investors (including other IICs), and whose management and representation are performed by an SGIIC with the assistance of a depositary entity.

Investment funds can be divided into separate divisions, each being given a different name but under the general denomination of the fund. Each division issues its own units, which represent the part of the net worth of the fund that is attributed to that division. The subscribers to the relevant units of the investment fund will be considered unitholders. Each fund must have at least 100 unitholders, who will not be responsible for the liabilities of the relevant fund except up to the amount of their investment.

Investment companies are IICs that are structured as Spanish open limited liability companies. The share capital of investment companies needs to be fully subscribed and paid-up from their incorporation date and be represented by shares. As with investment funds, it is possible to create investment companies with different divisions. Again, the number of shareholders cannot be fewer than 100, and in certain cases, it is necessary for these companies to appoint an SGIIC unless in the case of self-managed investment companies. Besides, since Law 22/2014 came into force, the general rule is that investment companies also need to appoint a depositary entity.

Based on the type of assets in which they invest, IICs can also be categorised as financial IICs or non-financial IICs. Financial IICs, which, when incorporated as investment companies, are also known as SICAVs, are IICs whose purpose involves investing in financial assets and instruments. The investment strategy of financial IICs must be undertaken within certain boundaries, *inter alia*, only assets that are listed and described in the CIS Law are available for investment;<sup>13</sup> liquidity ratios must be complied with to guarantee investors' refunds; and the risk profile of the total investments must be adequately diversified (in general, assets issued by a specific issuer cannot exceed 5 per cent (which figure, under certain circumstances, may be increased to 10 per cent) of the IICs' assets or 15 per cent in relation to that issuer's group).

A particularly relevant subcategory of financial IICs is made up of free IICs (or hedge funds) and IICs of free IICs (or funds of hedge funds). These are, basically, IICs (not qualifying as UCITS) that are subject to requirements similar to those of conventional IICs, but with certain features that, in general, allow for more flexible management and investment strategies.

For instance, investment in these free IICs requires a minimum disbursement of €100,000, except for those qualifying as professional investors; and potential non-professional investors are required, before acquiring shares or units of these IICs, to sign a document declaring themselves aware of the risks arising from the investment, except in those cases in which the client has a portfolio management agreement authorising the investment in these IICs, and such agreement contemplates similar warnings to those in the aforementioned document.

The CIS Law only appears to expressly contemplate as non-financial IICs the real estate IICs whose principal activity involves investing in urban real estate property for letting. Additionally, real estate IICs are allowed to invest in securities admitted to trading in secondary markets. The investments made by this type of IIC must comply with certain liquidity and diversification ratios. These IICs can be incorporated as companies or as funds.

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13 *Inter alia*, securities and financial instruments admitted to trading in certain stock exchanges and other markets or organised trading systems; shares or units in certain UCITS not allowed to invest more than 10 per cent of their assets in shares or units of other IICs; or shares or units in certain open-ended alternative investment funds (Spanish open-ended AIFs) not allowed to invest in other IICs.

Based on whether they are authorised under the UCITS Directive, IICs can be categorised as UCITS, otherwise as Spanish open-ended AIFs. If open-ended AIFs are managed by SGIICs or managers authorised in another EU Member State, they may be freely marketed throughout the EU using a straightforward passporting procedure.

### ***SGIICs***

SGIICs are Spanish open limited liability companies incorporated for an indefinite time, whose corporate purpose involves managing the investments, and controlling and managing the risks, the administration and the management of the subscriptions and reimbursements of IICs. In doing so, SGIICs exercise powers corresponding to those of the owner of the funds without being their owners, and act jointly with depositaries. SGIICs' share capital (which needs to be represented by registered shares) must comply with a minimum required amount requirement and be fully paid up.

After the entry into force of Law 22/2014, SGIICs are also allowed to manage, represent and commercialise VCEs, closed-ended schemes, European venture capital funds and social entrepreneurship funds. SGIICs must specify the criteria used to assess the adequacy and proportionality of their risk management policies as to the nature, scale and complexity of the activities of the management companies and the IICs managed by them. Additionally, SGIICs are now required to apply specific rules to control and manage potential conflicts of interest.

To incorporate an SGIIC, it is necessary to obtain authorisation from the CNMV. This authorisation is conditional upon meeting a number of requirements, some of which may involve having a good administrative and accounting organisation, and adequate technical and human resources. Furthermore, to ensure fair treatment among shareholders or unitholders of IICs, or to maintain the stability and integrity of the financial system, the CNMV can temporarily require one or several SGIICs to reinforce their portfolio liquidity.

SGIICs are accountable with regard to the unitholders or shareholders of the IICs they manage for any damages arising from infringement of their obligations.

Additionally, on 13 April 2021, Law 5/2021, of 12 April, which amends the revised text of the Companies Act, adopted by Royal Legislative Decree 1/2010, of 2 July, Royal Legislative Decree 4/2015, of 23 October, which adopts the revised text of the Securities Market Act and other financial regulations, concerning the promotion of long-term shareholder involvement in listed companies, was published in the Spanish Official State Bulletin. While this new Law 5/2021 introduced key changes for listed companies, it also provided certain novelties applicable to asset management companies: mainly the obligation for each management company to pass an 'implication policy', that should include (1) the investment policy and approach with respect to those listed companies in which they invest; (2) a description of the implementation of the implication policy, including how voting rights are managed and the use of proxy advisors; and (3) a description of the measures to detect, monitor, avoid and manage conflict of interest. The implication policy should be publicly available at the web of the management company, and the SGIIC must publish each year the application of its implication policy.



### ***Closed-ended schemes***

Law 22/2014 brought into effect the existing Spanish legal regime for closed-ended investment structures. These closed-ended schemes consist of collective investment mechanisms that raise capital from a number of investors by means of marketing activities to invest the funds in any type of assets (financial or non-financial) according to a defined investment policy and that have no commercial or industrial target.

Law 22/2014 also regulates VCEs, categorising them as a type of closed-ended investment scheme that raise capital from investors by means of marketing activities, the commercial aim of which is to generate gains or returns for its investors, and the basic corporate purpose of which involves acquiring temporary interests in the share capital of non-financial or non-real estate companies (or both) that, as of the moment when the interest is acquired, are not listed companies. Additionally, these entities can invest in securities issued by companies in which real estate properties represent more than 50 per cent of their aggregate assets to the extent that at least 85 per cent of such real estate assets are devoted, on a continuing basis during the entire time when the shares are held by the VCE, to the development of an economic activity.

Closed-ended collective investment schemes are managed by specific management entities (SGEICs) or by SGIICs that in both cases need to be authorised for such purposes. Besides, management entities have to appoint a depositary entity for every fund or company they manage whose assets under management are above certain thresholds. Additionally, closed-ended collective investment schemes may take the legal form of a fund or a company.

Both closed-ended collective investment schemes and their managers are regulated entities in Spain, and subject to the supervision of the CNMV. Their incorporation is subject to the authorisation of the CNMV, and their operations are subject to information, audit and investment policy requirements.

Closed-ended collective investment schemes shall only be marketed to professional investors save when the same requirements as those in respect of hedge funds or funds of hedge funds are met.<sup>14</sup> As mentioned above, AIFs may take the form of closed-ended schemes. The regime on cross-border marketing of closed-ended AIFs according to Spanish law may be summarised as follows: marketing of Spanish AIFs in the European Union and EU AIFs in Spain is possible through the passporting process; and marketing of non-EU AIFs by EU alternative investment funds managers (AIFMs) and by non-EU AIFMs is possible by prior verification of the relevant conditions and submission for filing all the requested information in order to apply for the authorisation and registration of the non-EU AIFs. EU AIFMs and non-EU AIFMs both need to be registered with the CNMV.

### **iii Pension funds**

#### ***Pension funds***

Spanish pension funds are pools of assets without legal personality that are set up as instruments to implement pension schemes.

Each Spanish pension scheme must be related to a pension fund in a manner such that the contributions to the pension scheme made by its constituents and unitholders are deposited in a certain account held within the fund. The obligations with regard to the unitholders in the scheme are satisfied with monies withdrawn from such an account, which will also receive returns from investments made by the fund and attributable to that scheme.

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14 See Section II.ii.

As described below, Spanish legislation contemplates three different types of pension schemes depending on their constituents: an employment system's pension scheme, an associate system's pension scheme and an individual system's pension scheme. Pension funds can either operate for pension schemes within the first category, in which case they would be classified as employment pension funds, or within the second and third categories, in which case they are labelled personal pension funds. Additionally, pension funds can be either open-ended or closed-ended depending on whether they are limited to only channel investments from related pension schemes (i.e., with an account held in the fund). The Private Insurance Regulations have further developed the rules on open-ended pension funds, widening and making their scope of operation more flexible and allowing for more diversified investment policies and management. The incorporation of pension funds is subject to prior approval by the Ministry of Economy and Business Support and the General Directorate of Insurance and Pension Funds, which holds a registry of pension funds and pension fund management companies.

### ***Pension fund managers***

Spanish pension funds are managed by pension fund management companies with the assistance of depositary entities and under the supervision of a control committee.

Pension fund management companies, which take the form of Spanish open limited liability companies, need to obtain suitable administrative authorisations and are subject to the supervision of the DGSFP. Such companies also need to meet a number of requirements, including certain paid-up capital and net-worth minimum requirements, and limiting their corporate purpose to managing pension funds. In addition, pension funds may also be managed by insurance companies authorised to operate in the life insurance area in Spain provided that they meet certain prerequisites, including the previously mentioned minimum requirements as to paid-up capital and net worth.

### ***Pension fund investments***

The investment activity of pension fund assets is subject to certain restrictions as set out in the Pension Funds Law and the Pension Fund Regulations. First, investments must be carried out according to certain criteria including security, profitability, diversification, liquidity, monetary consistency and suitable terms. Additionally, pension funds must invest at least 70 per cent of their assets in financial securities traded on regulated markets, derivatives traded in organised markets, banking deposits, mortgage-backed credits, properties or real estate IICs.<sup>15</sup> Further limitations to Spanish pension schemes or funds business apply.<sup>16</sup>

## **iv Insurance companies**

There are several types of insurance companies under Spanish law, including insurance companies with a fixed prime, insurance companies with a variable prime and insurance cooperatives. Each type of entity needs to comply with a number of requirements to render

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15 Spanish pension funds may also invest in securities admitted to trading on the Alternative Stock Market, the Alternative Fixed Income Market and in venture capital funds (up to 3 per cent of the fund's assets).

16 For instance, pension funds are subject to maximum investment limits and some establish maximum percentages that certain assets may represent in relation to their total assets; pension funds may not generally borrow funds, with certain exceptions; and the financial and actuarial system of the schemes have to be revised by an actuary, such revision needing to be carried out, in general, at least every three years.

insurance services in Spain. One such requirement is the setting-up of adequate technical provisions, which must be established and maintained in such an amount that they are able to cover all the risks arising from underwritten insurance and reinsurance policies, as well as to support the company's stability against random or cyclical shifts in claims or special risks.

Those technical provisions may be invested in certain acceptable assets<sup>17</sup> according to the principles of consistency, profitability, security, liquidity, dispersion and diversification; all of the foregoing refer to the type of operations carried out by the insurance company and its commitments.

#### **v Securitisation funds**

Securitisation funds are separate pools of assets and liabilities, without legal personality and with a zero capital net worth whose patrimony will consist of, on the assets side, credit rights (current or future) that meet the criteria set forth in Law 5/2015; and on the liabilities side, fixed interest rate issuances carried out by them as well as the loans they have been granted.<sup>18</sup>

Securitisation funds can be either open or closed-ended depending on whether new assets and liabilities can be added to their patrimonies once they have been incorporated.

As regards open-ended funds, Law 5/2015 allows their management companies to actively manage their securitised portfolio of assets. Such faculty shall have to be contemplated in the fund's incorporation deed, which shall describe its management policies. In addition, if applicable, the prospectus in relation to the fund shall also contain a description of such policies.

Since the entry into force of Law 5/2015, the assignment in favour of a securitisation fund of credit rights recorded as assets of the originator no longer has to be in full, unconditional and for the entire remaining term until maturity, which gives much more flexibility to this type of structure.

#### ***Securitisation fund managers***

Securitisation fund managers are Spanish open limited liability companies, incorporated for an indefinite time, whose corporate purpose comprises the incorporation, management and legal representation of securitisation funds as well as BAFs. In addition, their minimum share capital amounts to €1 million, and needs to be fully subscribed and paid up as well as represented by nominative shares.

These entities are subject to a wide range of organisational and transparency requirements that are more stringent in respect of securitisation fund managers that choose to actively manage the securitisation funds they manage (mainly as regards management's and employees' remuneration rules).

The incorporation of securitisation funds managers is subject to the prior authorisation of the CNMV. In addition, once authorised and prior to the commencement of their activities, they need to be registered with the CNMV.

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17 The acceptable assets are listed and described in the Private Insurance Regulations as well as in EU Regulations directly applicable to insurance companies.

18 It is worth noting that, under certain circumstances, management companies of securitisation funds are allowed to enter into swaps or other types of derivative contracts on behalf of the funds under their management.

**vi SOCIMIs**

Under Spanish law, there are two main types of entities, the purpose of which is to invest in real estate assets: real estate IICs<sup>19</sup> and SOCIMIs.

SOCIMIs are Spanish-listed open limited liability companies (most of them listed on the Spanish Alternative Stock Market (MAB)), which may opt for a special tax regime provided that they comply with certain requirements, one of which is that their main purpose be direct or indirect investment in urban real estate assets for rental, including both housing and business premises, residences, hotels, garages and offices. Indirect investment may be conducted by means of the acquisition of interests in other SOCIMIs, in other entities that are subject to similar profit distribution requirements or in real estate IICs.

Investment activity by SOCIMIs must be carried out within certain boundaries. In particular, it can only be made in respect of those assets listed and described in the SOCIMIs Law. Additionally, at least 80 per cent of their assets must be invested in those assets referred to in the previous paragraph. Finally, SOCIMIs are required to distribute the following as dividends: 100 per cent of any dividends and profit participations received as a consequence of their stake in other entities; at least 50 per cent of any profits deriving from divestment of real estate property and share capital interests; and at least 80 per cent of any remaining profits.

Tighter regulation of these entities was enacted in 2017, requiring SOCIMIs to comply with a minimum threshold of minority shareholders (i.e., shareholders who hold less than 5 per cent of the SOCIMIs' share capital) to become listed companies. Previously, SOCIMIs were allowed not to comply with this minimum threshold for the first year of their listing.

Given their nature, SOCIMIs are subject to double supervision: the Spanish tax authorities supervise compliance with the necessary requirements for special tax treatment and the CNMV supervises the operation of SOCIMIs listed in the Spanish securities market.

**vii AMCs, SAREB and BAFs**

The bursting of the housing bubble, together with the collapse of the real economy, left most Spanish credit entities with enormous portfolios of real estate assets, often as a consequence of mortgage foreclosure proceedings or property-backed non-performing loans. The maintenance of these assets in their balance sheets jeopardises both their solvency and their chances of survival.

In view of the foregoing, the European Union resolved in 2012 to put in place a Financial Assistance Programme for the Spanish banking sector by means of the MoU. One of the main objectives of the MoU was the establishment of a well-defined and effective framework for the management of the banking crisis. AMCs are one of the most relevant instruments within such framework (the landscape is completed by SAREB and BAFs).

Over the past few years, Spanish banks have significantly reduced their exposure to problematic assets such as non-performing loans and foreclosed assets, moving closer to the EU average.<sup>20</sup>

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19 See Section II.v.

20 Information made available by the International Monetary Fund; IMF Country Report No. 18/330: <https://www.imf.org/-/media/Files/Publications/CR/2018/cr18330.ashx>.

### **AMCs**

AMCs are Spanish open limited liability companies that are incorporated in the context of the restructuring and resolution process of a credit entity to isolate toxic assets within the entity's balance sheet, and are currently regulated by Law 11/2015. The Fund for the Orderly Restructuring of the Banking Sector (FROB) can oblige a credit entity to transfer certain categories of assets in its balance sheet (or to direct an entity under its control to effect such a transfer) to an AMC when those assets are particularly damaged or their maintenance on the balance sheet is deemed detrimental to the entity's viability.

The purpose of these transfers (and the very existence of AMCs) is to direct the transmission of risks to entities as remote from the depositors as possible, to minimise the need for public funding and the occurrence of market distortion and, ultimately, to facilitate the disposal of dangerous assets in an isolated fashion.

The FROB lists in each case the categories of transferable assets. The Credit Entities Resolutions Regulations set out a number of rules, the aim of which is to facilitate the effectiveness of those transfers<sup>21</sup> as well as the obligation to conduct value adjustments on a pre-transfer basis.

Finally, AMCs are entitled to raise debt by issuing bonds.

### **SAREB and BAFs**

While AMCs are meant to apply to all the processes that may need to be undergone in the future, the Credit Entities Resolution Regulations also set out the rules for the incorporation of SAREB, whose purpose was to acquire the toxic assets from those credit entities that were nationalised in 2012.<sup>22</sup>

SAREB is a Spanish open limited liability company incorporated by the FROB. It was created with the exclusive purpose of managing and disposing of certain assets received from the nationalised credit entities.<sup>23</sup> Each such transfer has been subject to pre-transfer value adjustments.

The FROB holds a 46 per cent interest in the share capital of SAREB, while private investors (mostly, Spanish credit entities) hold the remaining 54 per cent. In terms of corporate governance, SAREB is subject to the Spanish Companies Law. Its management is entrusted to a board of directors within which an auditing committee and a remunerations and appointments committee are set up. SAREB is also subject to the supervision of a monitoring committee.

SAREB's mandate is to complete the disposal of its full portfolio<sup>24</sup> within 15 years of its incorporation (albeit no minimum annual divestment thresholds apply). To do so, it has a particularly relevant instrument at its disposal: the BAF.

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21 For example, no third-party consent may be needed, no restrictions on the transferability of assets in articles of association or contracts will apply, and these transfers are not subject to clawback or mandatory takeover bid rules.

22 Pursuant to Royal Decree-Law 24/2012, these entities were BFA-Bankia, Catalunya Banc, NCG Banco-Banco Gallego, Banco de Valencia, BMN, Liberbank, Caja3 and Ceiss.

23 The assets that SAREB has received are within one of the following categories: foreclosed real estate assets with a net book value above €100,000; loans financing real estate with a net book value above €250,000 (not limited to non-performing loans); or equity in real estate companies controlled by banks.

24 SAREB received a portfolio of 197,474 assets valued at €50.781 million (80 per cent are financial assets and 20 per cent are real estate assets).

BAFs are insolvency-remote pools of assets and liabilities without legal personality incorporated by SAREB; any portion of their portfolio can be allocated, and must be filed with a certain registry held by the CNMV. These funds (which can be open-ended or closed-ended) are governed by the Credit Entities Resolution Regulations, as well as by the regulations applicable to asset securitisation funds, mortgage securitisation funds and collective investment schemes, as applicable. BAFs are managed by asset securitisation fund management entities that comply with the requirements set out under the aforementioned Regulations.

BAFs can be divided into different divisions, each of which may issue securities or undertake obligations on a separate basis. The transfer of assets and liabilities from SAREB to each BAF benefits from the same rules that are applicable to the transfer of assets to AMCs. Finally, one of the most notable features of the BAF is its privileged tax regime.

When using this instrument, the disposal by SAREB – and hence, the investment by potential acquirers – will take place through a purchase of units of the BAF. There are only six BAFs currently registered with the CNMV clearly reflecting that it is not investors' preferred route.

SAREB created its own SOCIMI, Tempore, which made its debut on the MAB in April 2018 and manages 2,565 rental homes valued at €383 million. In July 2019, an investment fund acquired shares of Tempore representing 75 per cent of the total share capital of the company.

## IV MAIN SOURCES OF INVESTMENT

### i Size of the industry and recent trends

According to the latest report issued by the CNMV,<sup>25</sup> assets under management by financial investment funds remained stable and only increased by 0.1 per cent in 2020 to €279.7 billion. The number of funds in operation decreased to 1,643 registered funds, slightly lower than in 2019 (1,710). The number of unitholders increased by 7.8 per cent compared to 2019. The biggest inflow of new investors was received by fixed income funds and international equity funds (following the 2019 trend), whereas guaranteed fixed and variable income and equity funds registered the largest losses for investors.

Regarding real estate schemes, the main figures continue to worsen, mainly because of a shift of investment towards SOCIMIs. The number of redemptions has resulted in the liquidation and winding up of most of the real estate funds, whereas the number of SOCIMIs continues to increase – at the end of 2020 reaching a total of 76 companies listed in the SOCIMIs section of the MAB.

The total volume of investments by foreign collective investment schemes marketed in Spain has been expanding since 2012, and foreign collective investment schemes now represent 17.8 per cent of the total amount of collective investment schemes marketed in Spain. Additionally, the number of foreign collective investment schemes registered with the CNMV rose from 1,033 at the end of 2019 to 1,048 at the end of 2020.

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25 This information is taken, except unless otherwise stated, from the CNMV's Quarter I 2020 Bulletin, which is up to date as of 30 March 2020.

The amounts under management of pension funds in 2020 amounted to €118,523 billion,<sup>26</sup> an increase of 1.8 per cent with respect to the 2019 figure, which constitutes a worse performance than in the preceding year (in which the increase amounted to 8.9 per cent against the 2018 figure).

Contributions to pension fund increased to €5.562 billion (€5.322 billion in 2019), and the number of schemes at the end of 2020 was 2,399 (a 2 per cent drop compared with 2019 figures).

Since 2015, the number of SICAVs has been decreasing. In particular, during 2020, 143 SICAVs were deregistered from the CNMV whereas only one new entity has been registered, resulting in 2,427 entities at the end of 2020 (more than 50 per cent of the deregistrations took place as a result of liquidation processes, while approximately 30 per cent were the result of the absorption by other investment funds).

## **ii Types of investors**

Unlike other European countries, in Spain households are the main investors of collective investment schemes. According to provisional data for 2020, assets of collective investment schemes were owned as follows: 61 per cent by Spanish households, 11 per cent by insurance companies and pension fund schemes, 17 per cent by other financial intermediaries and 10 per cent by non-financial companies. According to provisional data for 2020, Spanish households invested 41 per cent of their financial assets in bank deposits and cash (much stronger than the European average of 29.2 per cent), whereas they allocated 16.8 per cent of their financial assets to pension funds and insurance (much weaker than the EU-11+UK<sup>27</sup> average of 30,3 per cent).

In comparison to the European average, investment of Spanish households is lower in pension funds and insurances, and higher in relation to bank deposits and cash equivalents. However, it is notable that since 2008, Spanish households have significantly increased the percentage of their financial assets invested in collective investment schemes, which has increased from 8.9 per cent in 2008 to 13.8 per cent in 2020 (slightly below the 14.1 per cent for 2019).<sup>28</sup>

## **V KEY TRENDS**

### **i Increase of investments in collective investment schemes, pension funds and insurance products by Spanish households**

Although most of Spanish households' savings are still concentrated in real estate, historical data show that households have been gradually increasing their investment in collective investment schemes, pension funds and insurance products.

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26 All the information in this section related to pension funds, except unless otherwise stated, is taken from the information made available to the public by the Spanish Association of Collective Investment Schemes and Pension Funds (INVERCO): [ahorro-financiero-de-las-familias-iics-y-fp-2020.pdf](#) (inverco.es).

27 Belgium, Denmark, Germany, Ireland, Greece, Spain, France, Italy, Luxembourg, the Netherlands, Portugal and the United Kingdom.

28 Information taken from the information made available to the public by the Spanish Association of Collective Investment Schemes and Pension Funds (INVERCO): [ahorro-financiero-de-las-familias-iics-y-fp-2020.pdf](#) (inverco.es).

**ii Concentration of asset managers**

The instability and increase in redemptions owing to the covid-19 crisis are eroding the profitability of asset managers. The asset management industry in Spain, which is highly atomised (there are 91 asset managers with assets under management worth between €100 million and €1 billion), was undergoing a concentration process prior to the pandemic. The covid-19 crisis suspended mergers and acquisition transactions over asset managers. However, as experts expected, this kind of transaction resumed in the last two quarters of 2020 (e.g., in the Spanish market, the acquisition by Houlihan Lokey of Fidentis Capital, or the combination between Altamar Capital Partners and CAM Alternatives).

**iii Towards a more flexible and efficient operational structure for asset managers**

Asset managers are working to implement more flexible and efficient operational structures that allow them to access new markets, client sectors and distribution channels. To do so, in the majority of cases asset managers need to simplify their legal structures to avoid duplications and obtain a more cost-efficient structure, in which back-office functions and non-core activities are usually outsourced.<sup>29</sup>

**VI SECTORAL REGULATION**

**i Insurance**

Asset management by insurance companies is governed by the Private Insurance Regulations. The purpose of such Regulations is quite broad, setting up the regime and supervision of private insurance activity in Spain with a view to protecting policyholders, enhancing transparency within the insurance industry and promoting private insurance business in Spain.

In doing so, the Private Insurance Regulations set out, inter alia:

- a* the conditions and requirements that must be met by an entity to undertake insurance business;
- b* the types of legal entity that may engage in such activity;
- c* the supervision of insurance companies;
- d* the rendering of insurance services on a cross-border basis;
- e* reinsurance activity;
- f* policyholder protection; and
- g* the regime applicable to pension mutual funds.

**ii Pensions**

Asset management of pension funds is regulated by the Pension Funds Law and the Pension Funds Regulations, the purpose of which is to establish the framework for Spanish pension schemes, including pension funds.

Pension schemes may be classified in various ways according to the Pension Funds Law depending on their constitution and the nature of their commitments.

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29 <https://es.fundspeople.com/news/la-gestion-de-activos-en-situacion-de-crisis>.



### iii Real property

As previously noted, investments in real estate assets are typically conducted in Spain in the form of two types of entity: real estate IICs and SOCIMIs. Real estate IICs are regulated by the CIS Law.

As so few SOCIMIs had been incorporated since 2009, the regime was relaxed in December 2012.<sup>30</sup> The general purpose of the reform was to facilitate the application of the tax regime by reducing the applicable requirements. A number of changes were introduced to that effect, one of the most relevant being that the shares of these listed entities can be traded not only in regulated markets, but also, for instance, in the MAB, whose admission requirements are less stringent. Additionally, the minimum share capital requirement has been reduced from €15 million to €5 million.

These changes have proven effective: on 31 December 2019, 83 SOCIMIs were listed, either on the Continuous or the Alternative Stock Market, nine more entities than by the end of 2018, and the investment in SOCIMIs since 2013 has surpassed €21 billion (more than €5 billion in 2018 alone, which is approximately 2.5 times more than in 2017).<sup>31</sup> Therefore, Spain is now effectively the second-highest country with most SOCIMIs (or equivalent figures) in the world, surpassing Japan's 63 J-REIT (SOCIMIs in Japan), and only behind the United States, although their total capitalisation is still behind several countries (as at March 2019, Spain is the tenth-largest market in the world, with a total asset value of €23.18 billion).<sup>32</sup>

In the coming years, though, more competition can be expected in the Iberian market, as Portugal enacted a law approving the figure of SIGI (equivalent to SOCIMIs and REITs) in order to attract more foreign investment in the sector.<sup>33</sup> Additionally, the projected changes to the CIT regime applicable to Spanish SOCIMIs (going from a zero per cent to a 15 per cent tax rate on non-distributed dividends, subject to other certain requirements) will certainly have an impact on the willingness of investors to deploy capital through this kind of real estate investment vehicle.

Halfway between the real estate market and the regulatory environment for credit entities are AMCs, SAREB and BAFs. Even though their purpose is to serve as instruments for the restructuring or resolution of banks, the nature of the assets currently under SAREB's management (real properties or real estate-related credits) makes them noteworthy.

### iv Hedge funds

Spanish hedge funds are regulated under the CIS Law within a specific section relating to financial IICs that do not qualify as UCITS and RD 1082/2012 (which, inter alia, foresees the acceptable assets for investment as well as their obligations with regard to third parties).

### v Private equity

The private equity industry in Spain has traditionally used the legal form of VCEs, which are now regulated by Law 22/2014. The sector is adapting itself to the new regime and regulations.

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30 Law 16/2012 which adopts tax measures aimed at consolidating public financing and promoting economic activity.

31 [https://elpais.com/economia/2018/12/20/actualidad/1545326836\\_846803.html](https://elpais.com/economia/2018/12/20/actualidad/1545326836_846803.html).

32 [https://elpais.com/economia/2019/03/25/actualidad/1553537169\\_582242.html](https://elpais.com/economia/2019/03/25/actualidad/1553537169_582242.html).

33 [https://cincodias.elpais.com/cincodias/2019/01/30/companias/1548876658\\_474047.html](https://cincodias.elpais.com/cincodias/2019/01/30/companias/1548876658_474047.html).

VCEs need to have a defined investment policy, which covers, *inter alia*, the sectors and geographical areas where the investments will be focused; the minimum and maximum stake that the VCE will hold in the relevant companies; and the type of financing that will be granted to the companies they hold an interest in.

At least 60 per cent of the calculable assets of a VCE needs to be invested in:

- a* shares or other securities or financial instruments that confer the right to acquire such securities in the capital of companies that comply with the requirements set out by Law 22/2014;
- b* participative loans in such type of entity, the interest of such loans being fully correlated to the results of the borrower in a manner that, if the borrower's results are negative, no interest will be paid on the loan;
- c* other participative loans to companies within its corporate purpose with a limit of 30 per cent of its aggregate computable assets; and
- d* shares or interests in other VCEs.

Management entities are subject to transparency obligations in respect of the venture capital entities they manage (e.g., to make available to the public an informative prospectus and an annual report).

## VII TAX LAW

Since the new Spanish government came to power in 2019, several tax regimes have been modified. In this regard, as of 1 January 2021, with the entry in force of Law 11/2020, of 30 December 2021, on the General State Budget for the year 2021 (Law 11/2020), the full exemption on dividends and capital gains given by Corporate Income Tax Law<sup>34</sup> has been reduced to 95 per cent, which implies an effective tax rate of 1.25 per cent (i.e., 25 per cent, general CIT rate of 5 per cent). That said, 100 per cent exemption is still allowed if the following conditions are met:

- a* the entity receiving the dividends:
  - has a net turnover of less than €40 million;
  - shall not be considered a passive entity;
  - shall not be part of a company's group, regardless of the residence of the entities and the obligation to prepare consolidated financial statements; and
  - shall not have, prior to the incorporation of the investee entity, a direct or indirect shareholding in the capital or equity of another entity equal to or greater than 5 per cent;
- b* the investee entity that distributes dividends must have been incorporated after 1 January 2021, and the entity that incorporates it must hold directly, and since its incorporation, the totality of its capital or equity; and
- c* The total exemption applies to dividends or shares in profits received in tax periods ending in the three years immediately following the year of incorporation of the distributing entity.

On 11 July 2021, Law 11/2021, of 30 June, on measures to prevent and combat tax fraud, transposing Directive (EU) 2016/1164 of 12 July 2016 laying down rules against tax avoidance

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34 Law 27/2014 of 27 November on corporate income tax.

practices that directly affect the functioning of the internal market, amending various tax rules and on the regulation of gambling (Law 11/2021) entered into force. Law 11/2021 modifies numerous taxes, in particular CIT and the NRIT, and, as its name suggests, it transposes the ATA Directives.<sup>35</sup> The more relevant measures adopted by Law 11/2021 are summarised hereunder.

In the first place, the SOCIMIs Law is amended to establish a special tax of 15 per cent on the portion of non-distributed profits or earnings deriving from income that has not been taxed at the general CIT rate and is not within the legal reinvestment period. The tax is accrued on the date of the resolution to apply the profit for the year and must be self-assessed and paid by the SOCIMI within the following two months.

Secondly, regarding domestic UCITS qualified as collective investment schemes incorporated as SICAVs, the application of the reduced CIT rate of 1 per cent is now reserved, with effect for tax periods beginning on or after 1 January 2022, to those SICAVs whose minimum number of shareholders (100) is reached with investors who have acquired shares whose net asset value at the date of acquisition is equal to or greater than €2,500. Excluded from these changes are unrestricted investment SICAVs, SICAVs wholly owned by other collective investment undertakings and listed index SICAVs.

A transitional regime is established for SICAVs that, affected by the change, agree to be dissolved with liquidation in 2022 and, within six months after that date, have completed all the legal acts and transactions necessary for the cancellation of the company in liquidation.

Lastly, with effect for tax periods beginning or having begun on or after 1 January 2021, certain changes are implemented to align the rules on international tax transparency with the provisions of the ATA Directives. As a consequence, income derived from insurance, credit, financial leasing and other financial activities may be included as taxable income for the Spanish resident controlling shareholder when they do not come from economic activities, as well as income obtained in transactions carried out with related entities in which the non-resident entity adds little added value.

Regarding Spanish resident collective investment schemes, open-ended IICs are non-transparent entities subject to Spanish CIT, albeit at a rate of 1 per cent. As for closed-ended IICs (including VCEs), these are subject to the general 25 per cent Spanish CIT rate. Spanish-resident pension funds remain taxed under the CIT Law, but at a rate of zero per cent.

Income deemed to be obtained in Spain by a non-resident is subject to NRIT, generally at a rate of 24 per cent; however, income obtained by residents in an EU Member State<sup>36</sup> is subject to a rate of 19 per cent. Certain income items are specifically taxed at a reduced rate of 19 per cent regardless of the residence of the non-resident taxpayer, namely dividends, interest and capital gains. Each income stream is subject to taxation separately on a gross basis (no expenses are deductible, with certain exceptions applicable to EU residents). Normally, a withholding tax equal to the non-resident's final tax liability is levied on interest, dividends and capital gains on IICs.

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35 Directive (EU) 2016/1164 laying down rules against tax avoidance practices that directly affect the functioning of the internal market and Directive (EU) 2017/952 of 29 May 2017 amending Directive (EU) 2016/1164 as regards hybrid mismatches with third countries (together, the ATA Directives).

36 Or by residents in a Member State of the European Economic Area with which Spain has an effective exchange of tax information as defined in Law 36/2006, of 29 November, on Measures to Prevent Tax Fraud.

In addition, on the basis of the Spanish regulations and recent several rulings issued by the Spanish Supreme Court, following the EU Treaty and the principle of free movement of capital, non-Spanish resident investors (which are similar in nature to Spanish resident investors, which are subject to a favourable tax regime on their investment profits) are entitled to be taxed on their Spanish source investment income similarly to their Spanish resident equivalents. As a consequence, 'equivalent' non-Spanish resident pension funds and sovereign funds will be taxed on their Spanish source investment income at a rate of zero per cent, while UCITS will be taxed at a rate of 1 per cent.

As regards non-Spanish resident managers of collective investment schemes, any Spanish-sourced income earned when carrying out their management activity (fees, commissions or any other returns) will be subject to Spanish NRIT at the general 24 per cent rate (or 19 per cent when earned by residents in an EU Member State, Norway or Iceland), but most conventions for the avoidance of double taxation (CDTs) entered into by Spain provide for an exemption from tax on business profits obtained in Spain (unless those profits are earned through a Spanish permanent establishment). Spanish-sourced income includes interest paid by a Spanish-resident taxpayer or with respect to financing used in Spain, gains on the disposition of bonds issued by Spanish-resident persons, dividends distributed by Spanish-resident entities, including collective investment schemes, and capital gains on the disposition of shares and units issued by Spanish-resident entities, including IICs.

Generally, non-resident taxpayers are subject to NRIT on Spanish-sourced income, and must declare and pay NRIT during the first 20 days of April, July, October and January: NRIT is paid on income obtained during the immediately preceding calendar quarter.

Below is a brief description of taxation applicable to non-resident investors; the sections below refer to individuals or entities not resident in Spain for tax purposes and not acting through a permanent establishment located in Spain.

### **i Capital gains**

In general, capital gains obtained in Spain by a non-resident taxpayer will be taxed under the NRIT at a 19 per cent rate. No withholding tax is levied on capital gains, except on those related to an investment in a Spanish open-ended IIC (with the exception of qualified exchange-traded mutual funds).

Domestic legislation provides for an exemption from taxation for residents of countries having concluded a CDT with Spain, which usually includes an exchange of information clause, in the case of transfers of shares or reimbursements of units in an IIC in an official Spanish secondary securities market.

In addition, legal persons resident in an EU Member State, Norway and Iceland are entitled to an exemption on capital gains obtained upon a disposal of Spanish shares, provided that the non-resident entity has recently owned, for an uninterrupted period of one year, a minimum 5 per cent participation and to the extent the assets of the company to which the shares belong do not consist mainly, directly or indirectly, of real estate located in Spain.

Natural persons resident in an EU Member State, Norway and Iceland are also entitled to an exemption on capital gains obtained upon the disposal of Spanish shares, unless the non-resident taxpayer has owned, at any time during the year prior to the transfer, shares representing 25 per cent or more of the transferred entity, or if the assets of the company to which the shares belong consist mainly, directly or indirectly, of real estate located in Spain.

The exemption will not apply if the said gains are obtained through tax haven jurisdictions.

Finally, most CDTs entered into by Spain provide for an exemption from capital gains tax, except when the assets are allocated to a Spanish permanent establishment or when the assets are Spanish real property. In some cases, when the assets consist of shares in a Spanish-resident entity, the exemption is subject to the holding being below significant participation thresholds (generally, 15 or 25 per cent).

## ii Interest and dividends

In general, interest and dividends obtained in Spain by a non-resident taxpayer will be subject to NRIT at a rate of 19 per cent, and will be subject to withholding tax.

Domestic rules provide certain tax exemptions on income obtained by non-residents. In addition, EU, Norway and Iceland residents are entitled to an exemption on interest obtained in Spain, provided that the interest is not obtained through a tax haven jurisdiction and provided further that they are the beneficial owners.

Regarding dividends, no Spanish withholding taxes are levied on the dividends distributed by a Spanish subsidiary to its parent company resident in an EU Member State, Norway or Iceland to the extent that the parent company maintained an uninterrupted direct holding in the capital of the Spanish subsidiary of at least 5 per cent for the whole year prior to the date on which the distributed profit is due; the parent company is incorporated under the laws of an EU Member State, Norway or Iceland, and is subject to CIT in a Member State, without the possibility of an exemption; and the distributed dividends do not derive from the subsidiary's liquidation.

The Spanish implementation of the Parent–Subsidiary Directive includes an anti-abuse provision by virtue of which the dividend withholding tax exemption will not be applicable if the majority of the voting rights of the parent company is held directly or indirectly by individuals or entities not resident in an EU Member State, Norway or Iceland, except if the taxpayer evidences that the incorporation of the parent company took place and its operations are conducted on the basis of valid economic reasons and substantial business motives.

In this respect, a recent judgment of the Spanish National Court held that the burden of proof of abuse falls on the Spanish tax authorities and that the Spanish anti-abuse rule infringes EU law. The ruling represents a turning point in the case law of the Spanish Supreme Court and the Spanish National Court. Both had previously ruled that the burden of proving the absence of abuse or fraud falls on the taxpayer where a Spanish company distributes dividends to an EU-resident parent entity controlled by third-country residents. The Spanish National Court based on the CJEU judgments dated 7 September 2017 (case C6/16), 20 December 2017 (accumulated cases C504-16 and C613-16) and 26 February 2019 (accumulated cases C-116/16 and C-1117/16).

This change in approach is very relevant for non-resident income tax payers, which would frequently be investing in Spanish entities through these types of corporate structures. In each case, the Spanish tax authorities would have to establish and evidence the particular reasons that may lead them to objectively conclude that an abuse or fraud situation exists (that would warrant the application of the anti-abuse rule) and that, therefore, the dividend withholding tax exemption of the Parent–Subsidiary Directive would not be applicable.

Finally, non-residents that reside for tax purposes in a country that has entered into a CDT with Spain will be entitled to apply the reduced tax rates provided in the relevant CDT (e.g., CDTs usually establish rates ranging from zero to 15 per cent on interest and dividends).

### **iii Royalties**

Royalties paid to qualified associated EU-resident companies are exempt from NRIT provided that certain requirements are met. Otherwise, a 24 per cent tax applies (19 per cent when earned by residents in an EU Member State, Norway or Iceland), which may be reduced by applicable CDTs.

### **iv Spanish holding companies**

ETVEs are defined as standard domestic companies subject to CIT, the corporate purpose of which includes the management of stakes that correspond to active domestic or non-Spanish resident entities and comply with certain formal requirements. ETVEs may also carry out any other non-exempt activities.

It seems that, despite the changes introduced by Law 11/2020, dividends and capital gains obtained by non-Spanish resident shareholders from their interest in an ETVE remain not subject to tax if they indirectly derive from dividends and capital gains obtained by the ETVE from its interest in non-Spanish resident companies or permanent establishments located outside Spain.

### **v Spanish real estate investment companies**

As outlined above, one of the changes of Law 11/2021 is that SOCIMIs are now subject to a special CIT rate of 15 per cent on the portion of non-distributed earnings or profits deriving from income that has not been taxed at the general CIT rate and is not within the legal reinvestment period. The tax is accrued on the date of the resolution to apply the profit for the year and must be self-assessed and paid within the following two months.

That said, SOCIMIs are still subject to a zero-rated CIT on qualified real estate income, provided that certain criteria are fulfilled. They may, however, be subject to a 19 per cent CIT on the dividends and profit participations paid out to their shareholders provided that the following requirements are met:

- a* the shareholder holds at least a 5 per cent interest in the SOCIMI's share capital;
- b* dividends received by the shareholder in its jurisdiction of residence are exempt or taxed at an effective tax rate lower than 10 per cent; and
- c* the shareholder does not qualify as an entity regulated under the SOCIMIs Law or as a non-resident listed SOCIMI in respect of which its shareholders hold at least a 5 per cent of the SOCIMI's share capital, and the dividends received are exempt or taxable at a tax rate lower than 10 per cent in its tax jurisdiction.

In conclusion, the tax regime for SOCIMIs remains unchanged, except for non-distributed earnings or profits, which are subject to a special CIT tax rate of 15 per cent.

### **vi Regulated Spanish VCEs**

VCEs benefit from the same 95 per cent exemption from CIT on qualified dividends and qualified capital gains as any other CIT taxpayer. In addition, VCEs not meeting the requirements to apply the 95 per cent exemption are entitled to a 99 per cent exemption on capital gains carried out between the second and the 15th year of holding. In addition, dividends or capital gains triggered by non-resident shareholders of a Spanish VCE are not subject to Spanish taxation (to the extent the shareholder is not resident in a tax haven jurisdiction).

### **vii Anti-avoidance rules**

No specific anti-avoidance measures have been approved by Spain in connection with these types of investments and investors, except the aforementioned rules that limit the application of tax exemptions or other tax benefits to investors acting through a tax haven jurisdiction, as defined under Spanish tax provisions.

On 30 April 2021 Council Directive (EU) 2018/822 of 25 May 2018, amending Directive 2011/16/EU regarding mandatory automatic exchange of information in the field of taxation in relation to reportable cross-border arrangements, also known as DAC6, was transposed in Spain by Law 10/2020, of 29 December, amending Law 58/2003, of 17 December, the General Tax Law (Law 10/2020).

The objective of DAC6 and Law 10/2020 is to enable the tax authorities to react quickly to potentially aggressive tax practices by adopting rules to close loopholes in the system and, failing that, to focus inspection efforts on areas of risk. The ultimate goal is also to dissuade taxpayers from engaging in these potentially aggressive tax planning practices.

## **VIII OUTLOOK**

Over the past few years we have witnessed sustained growth in Spain's asset management industry. However, the covid-19 crisis created high levels of uncertainty in the economy and volatility in the markets. Despite that provisional data for 2020 forecast a slight increase in redemptions, the results for 2020 showed that the crisis had a limited impact on the management industry (its main effect being a slowdown in the trend of the previous years). After the high uncertainty in 2020 as a result of the pandemic, prospects for 2021 will strongly depend on the evolution of the covid-19 crisis, the various variants that may appear and the performance of vaccination programmes. In any case, the maintenance by governments, central banks and national supervisors of the measures implemented at the beginning of the pandemic will have a deep impact on the markets as well and, together with expansive monetary policies, may contribute to create confidence in variable equity markets and to keep the expected profitability for fixed rent and debt instruments. Under this conditions, the IMF has increased in 0.3 points the prospects for the growth of the global economy for 2021, taking into account the strengthening of composition metrics due to the good performance of vaccination programmes and the exceptional measures to support national economies. However, the IMF also noticed a divergence between the recovery of the different regional economies, specially taking into account the structural features of national economies at the beginning of the crisis. That is the reason why, while the IMF forecasts a 5.5 per cent increase in global growth, the average for European economies is set at 4.2 per cent, and 5.2 per cent for the United States. However, the 5.9 per cent estimate increase for Spain should be noted, as it was the country most negatively affected by the pandemic (with an 11.1 per cent decrease in 2020 GDP).

In Europe, the approval and implementation of the EU Recovery and Resilience Facility to face economic and social damages caused by the pandemic, together with the agreement between the European Union and the United Kingdom to avoid a hard Brexit, has created positive recovery expectations that will surely be reflected in financial markets.

Taking into account these perspectives, the management industry estimates that both ICC and pension funds will present a positive growth both in terms of contributions and asset under management.

The implementation of the AIFMD in Spain has been a major event in the Spanish asset management market from a regulatory perspective, and will continue to be so in future years, since various of its provisions are still pending further development by means of regulations and CNMV circulars. In any event, the main consequence to have noticeable effects on the market is the right to freely market open-ended and closed-ended EU collective investment schemes (to the extent that they do not qualify as UCITS, which have their own regulations) throughout the European Union using a simple passporting procedure.

Another European Directive that will most likely affect the industry is Directive 2019/1160, which is aimed at removing certain barriers that still hamper the ability of fund managers to fully benefit from the internal market by addressing the divergences among national legal systems in the cross-border distribution of these products, in particular, in relation to the 'pre-marketing' definition for AIFMs, the denotification process for marketing UCITS and AIFMs and the provision of facilities to retail investors. The deadline for implementing Directive 2019/1160 is 2 August 2021, and Spain has to date carried out the public consultation to implement it, which will amend the CIS Law and Law 22/2014.

As stated before, Spain completed its MiFID II transposition, and the effects of the measures adopted in this context have become evident. One of the major ones is the prohibition on accepting or retaining inducements when independent advice and discretionary management portfolio services are rendered. This prohibition, together with the comprehensive, accurate and understandable disclosure to clients of fees, commissions and other payments received by investment firms, has been a game-changer. Since the transposition of MiFID II in Spain, the percentage of inducements has decreased by approximately 10 per cent, and the trend is for this percentage to continue decreasing.<sup>37</sup> In fact, in the context of the European Commission open public consultation, launched on 17 February 2020 to gather stakeholders' views on the experience of two years of application of MiFID II, the CNMV has expressed its support on the possible introduction of a complete inducement ban for all retail products across the European Union, provided that the prohibition would apply not only to MiFID products but also to MiFID-like products, such as investment-insurance instruments.<sup>38</sup>

Lastly, in relation to the real estate asset management landscape, in the past few years we have witnessed a change that is likely to last in the middle term, as investment in this sector is now mainly conducted through SOCIMIs (which play the role traditionally performed by real estate investment funds and companies). However, future changes in the taxation of non-distributed revenues held by these entities (moving from a zero per cent to a 15 per cent tax rate) will certainly impose further disincentives to the use this type of investment vehicles.

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37 <https://es.fundspeople.com/news/el-porcentaje-de-retrocesion-en-espana-cae-10-puntos-porcentuales-desde-la-aplicacion-de-mifid-ii>.

38 CNMV comments on certain aspects of MiFID II in the context of the public consultation launched by the European Commission in February 2020.



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